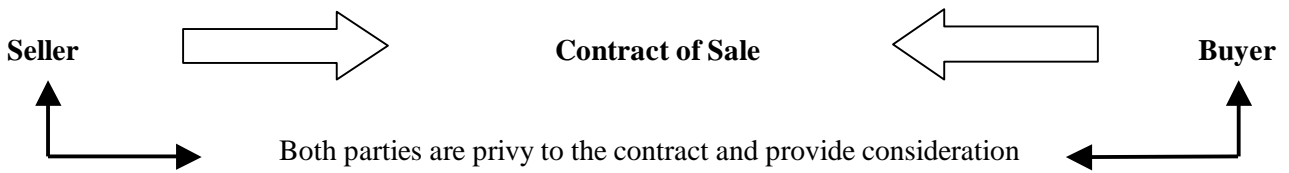
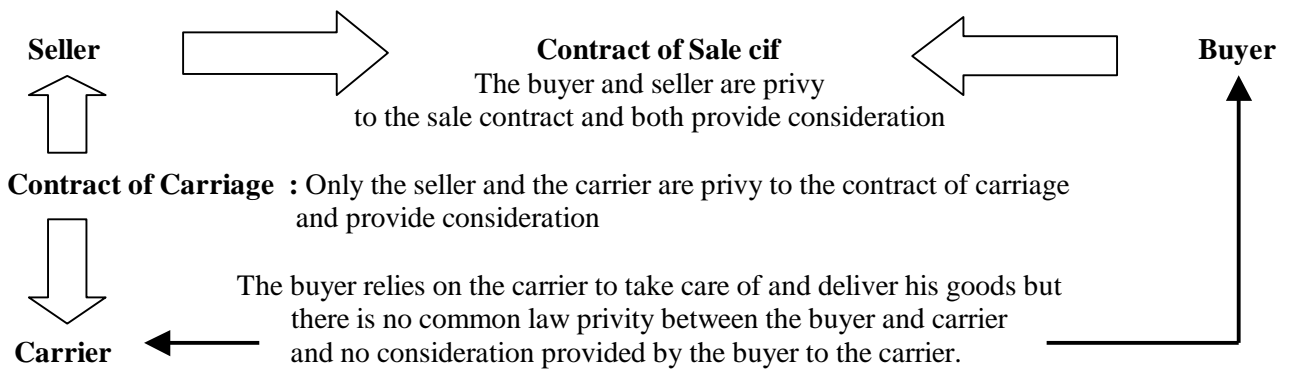


INTERNATIONAL TRADE FLOWCHARTS

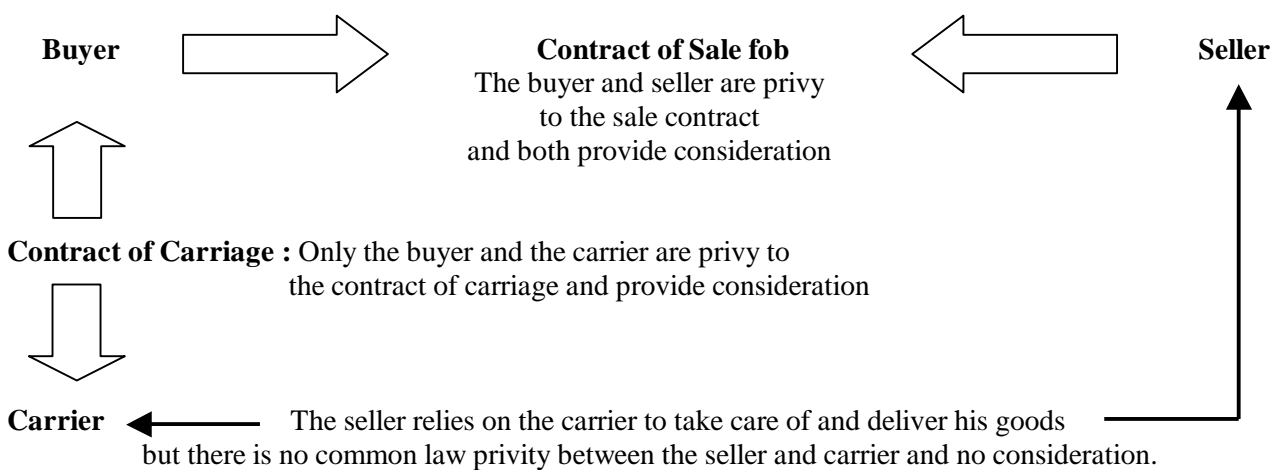
Simple domestic contracts.



International Sale where the seller provides transport as part of the sale's agreement.

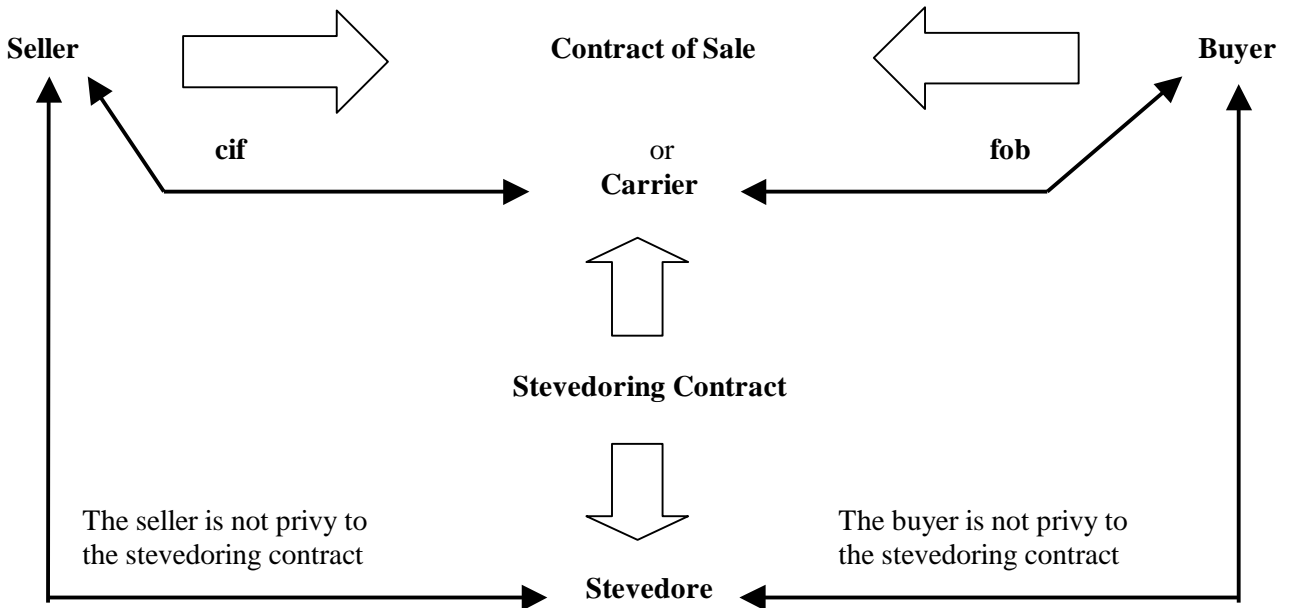


International Sale where the buyer arranges his own transport as part of the sale's agreement.

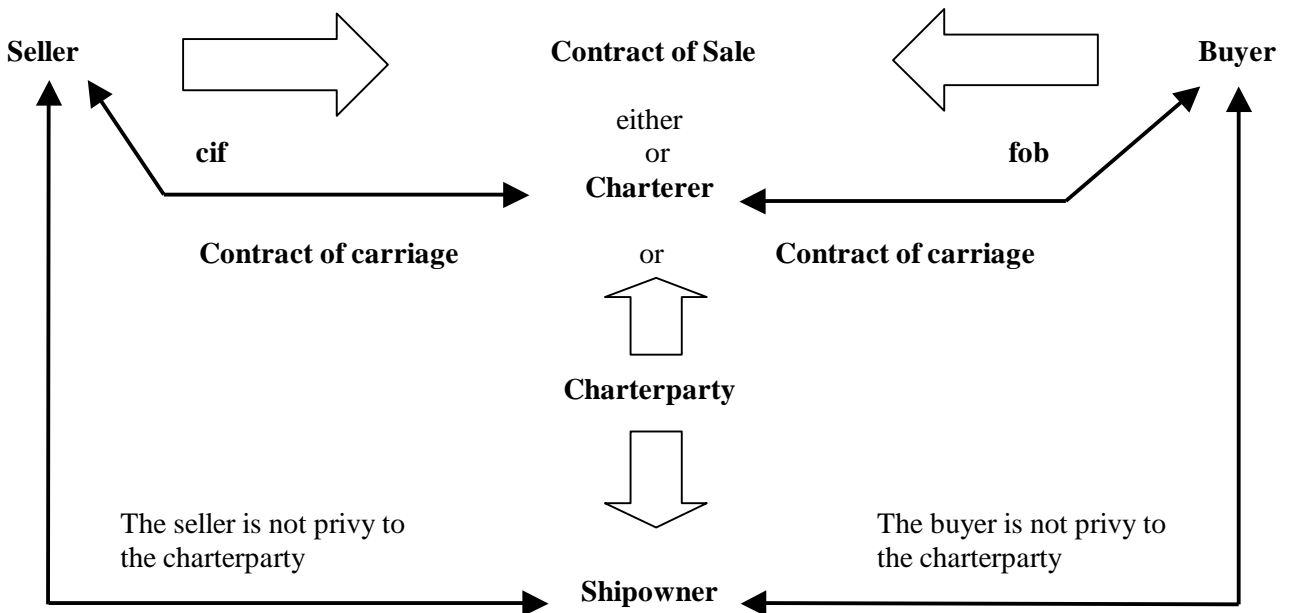


INTERNATIONAL TRADE FLOWCHARTS

Contracts of loading and discharge with independent contractors (Stevedoring contracts)

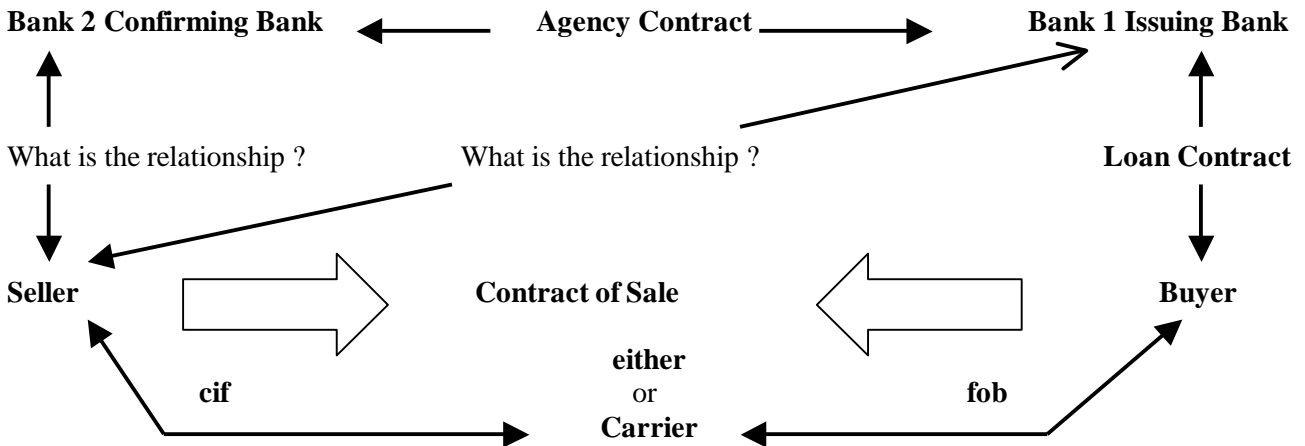


Contract of sale where the carrying vessel is chartered from a shipowner (Charterparties)

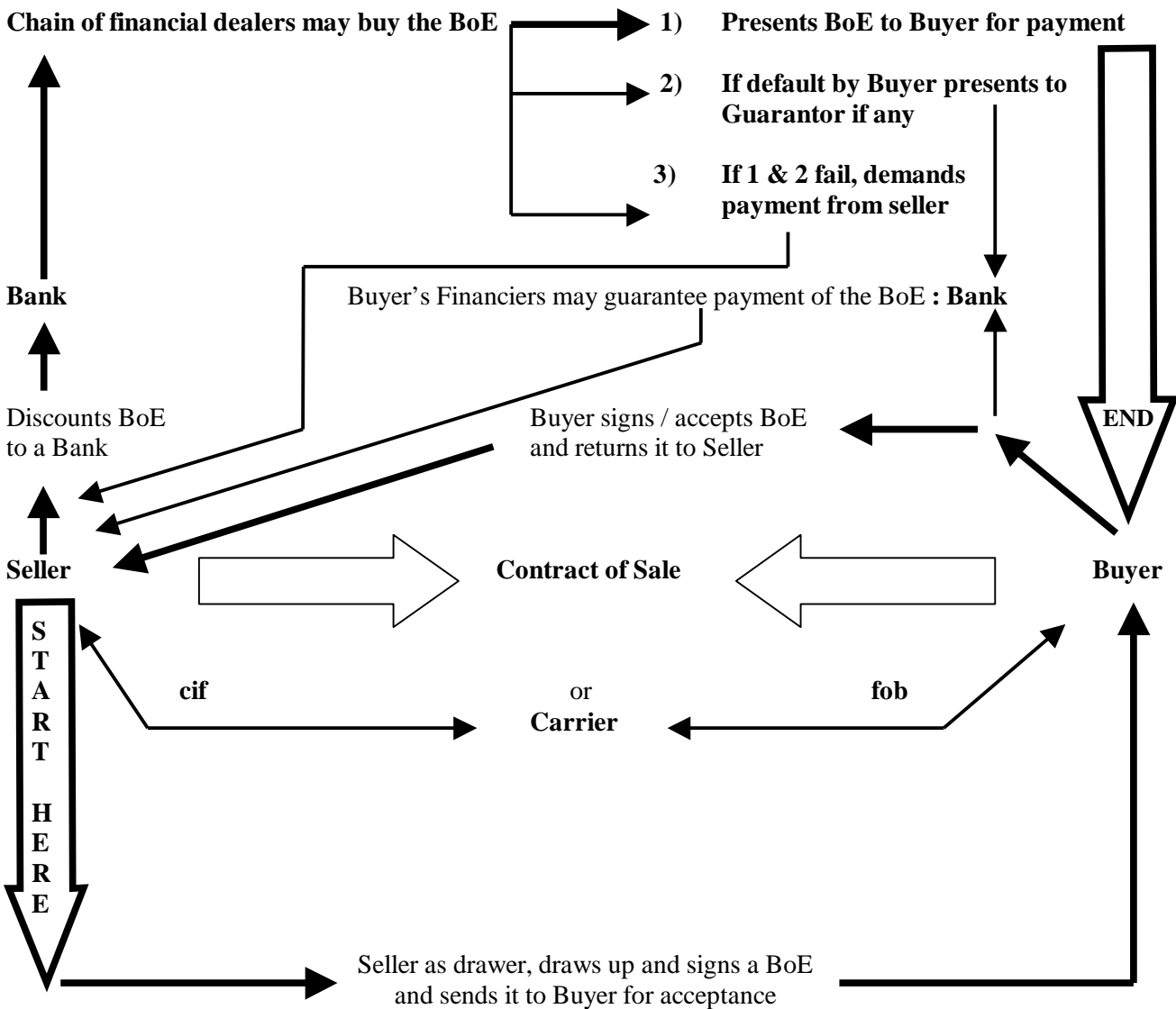


INTERNATIONAL TRADE FLOWCHARTS

Finance of international Sales by documentary credit

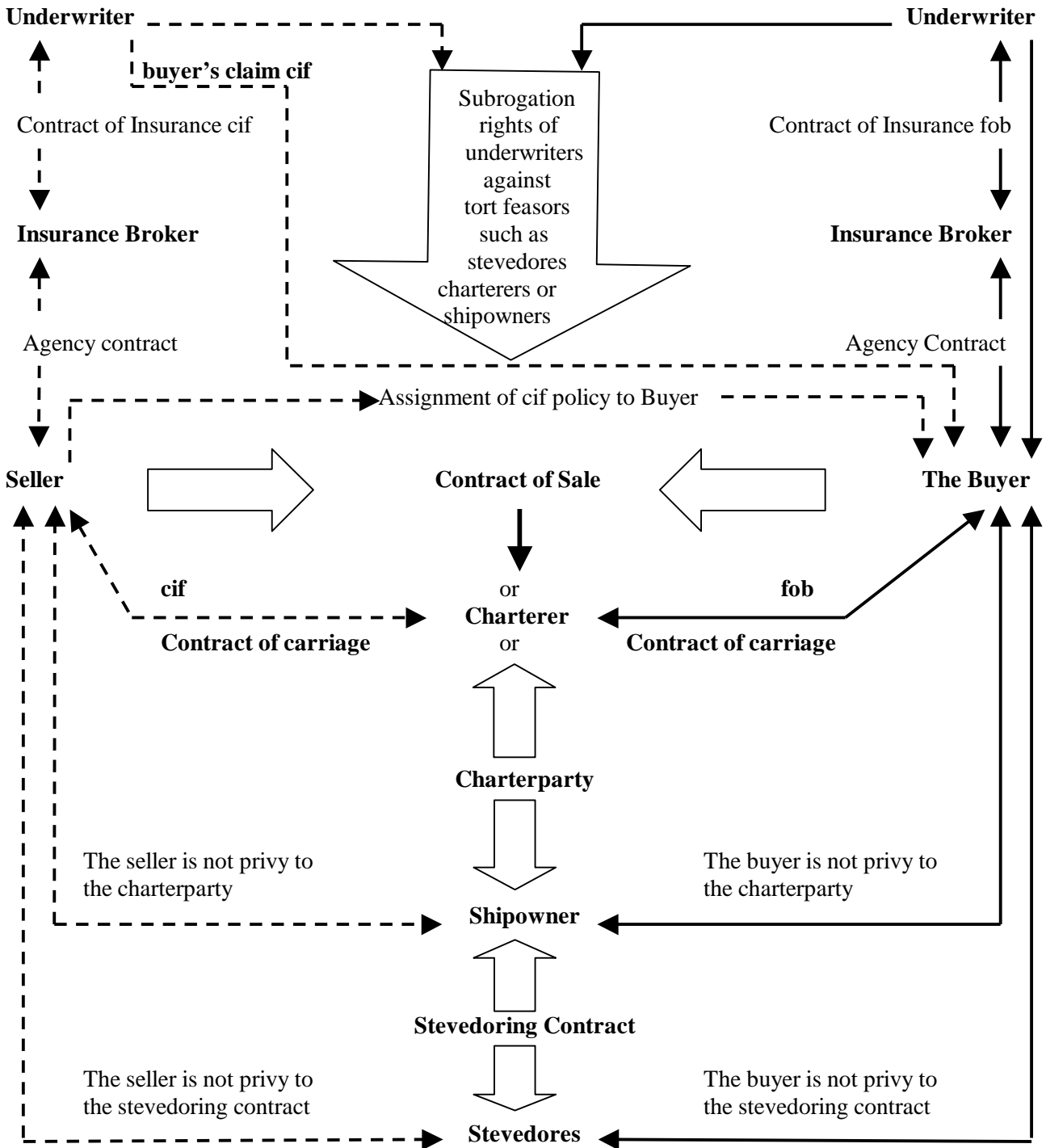


Finance of international Sales by Bills of Exchange (BoE) and Bank Guarantee



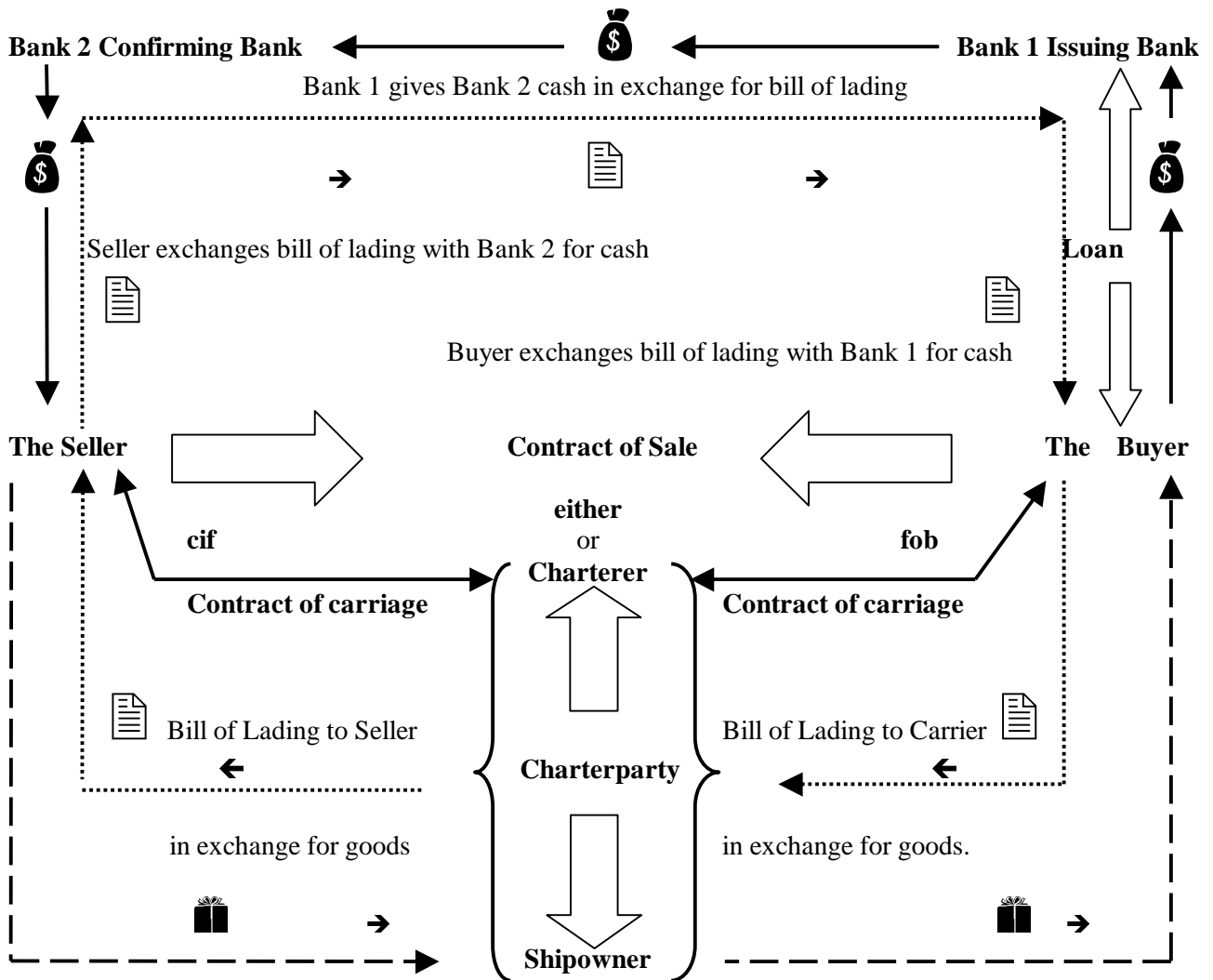
INTERNATIONAL TRADE FLOWCHARTS

INSURANCE OF GOODS IN TRANSIT.



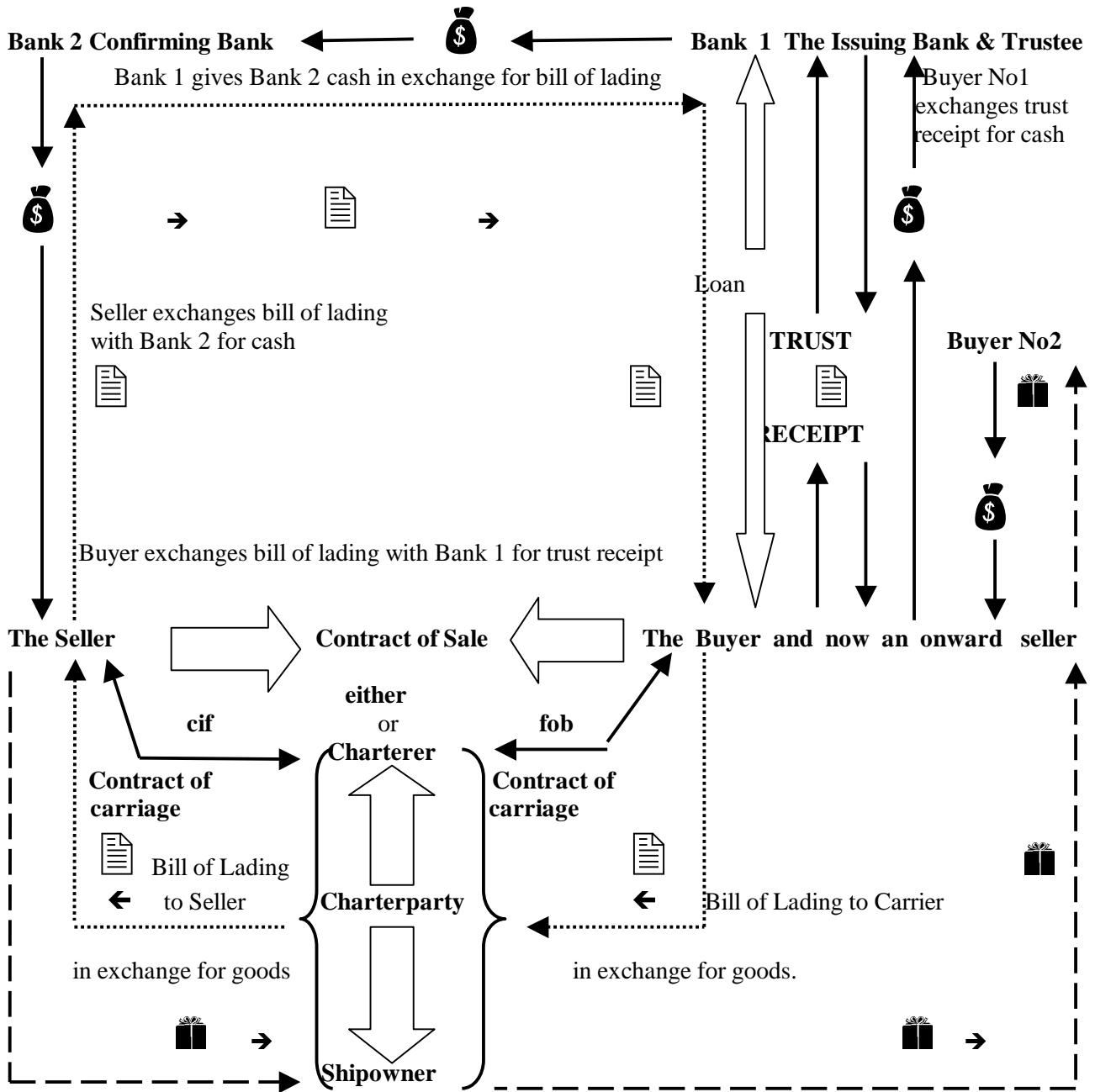
INTERNATIONAL TRADE FLOWCHARTS

The passage of the bill of lading from carrier to buyer in exchange for the goods and payment.



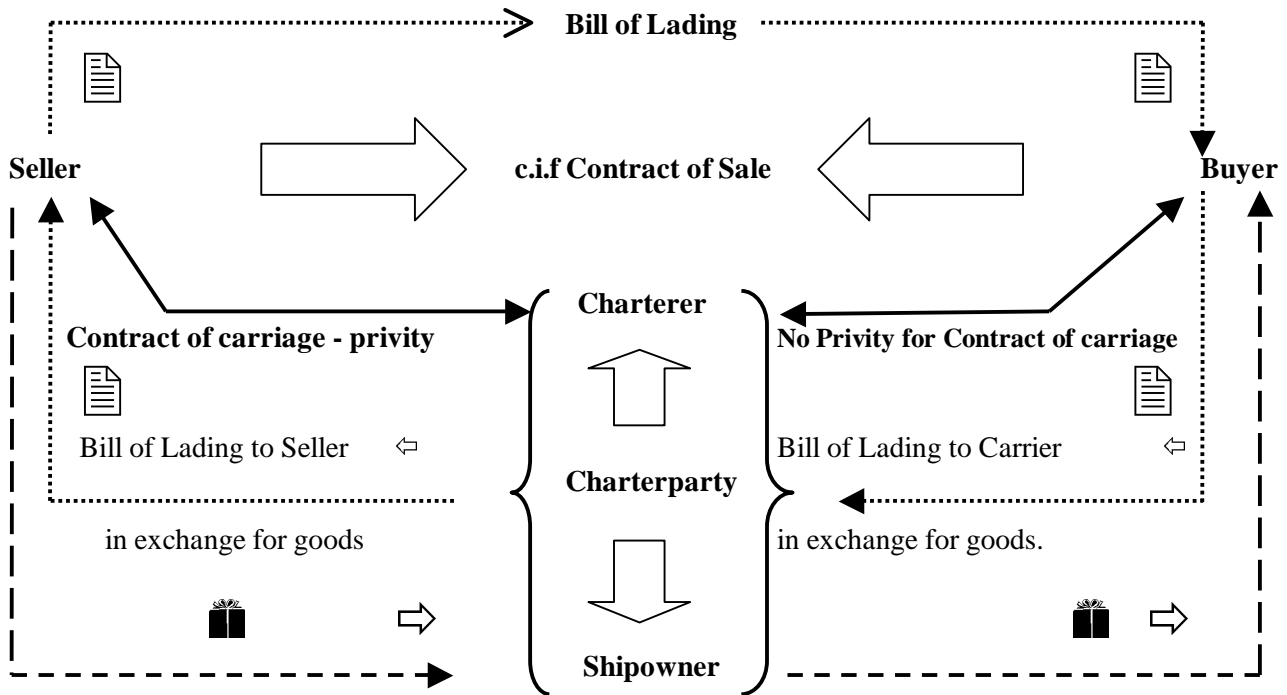
INTERNATIONAL TRADE FLOWCHARTS

Trust receipts and onward sales.



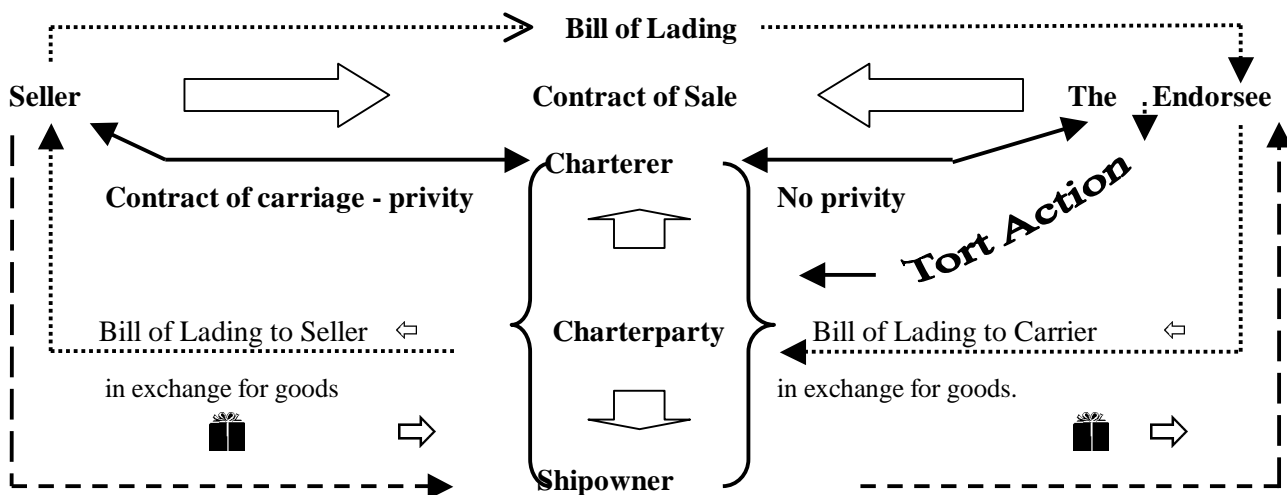
INTERNATIONAL TRADE FLOWCHARTS

C.i.f. sales contracts. Consignee claims against carriers for loss or damage to cargo in transit.



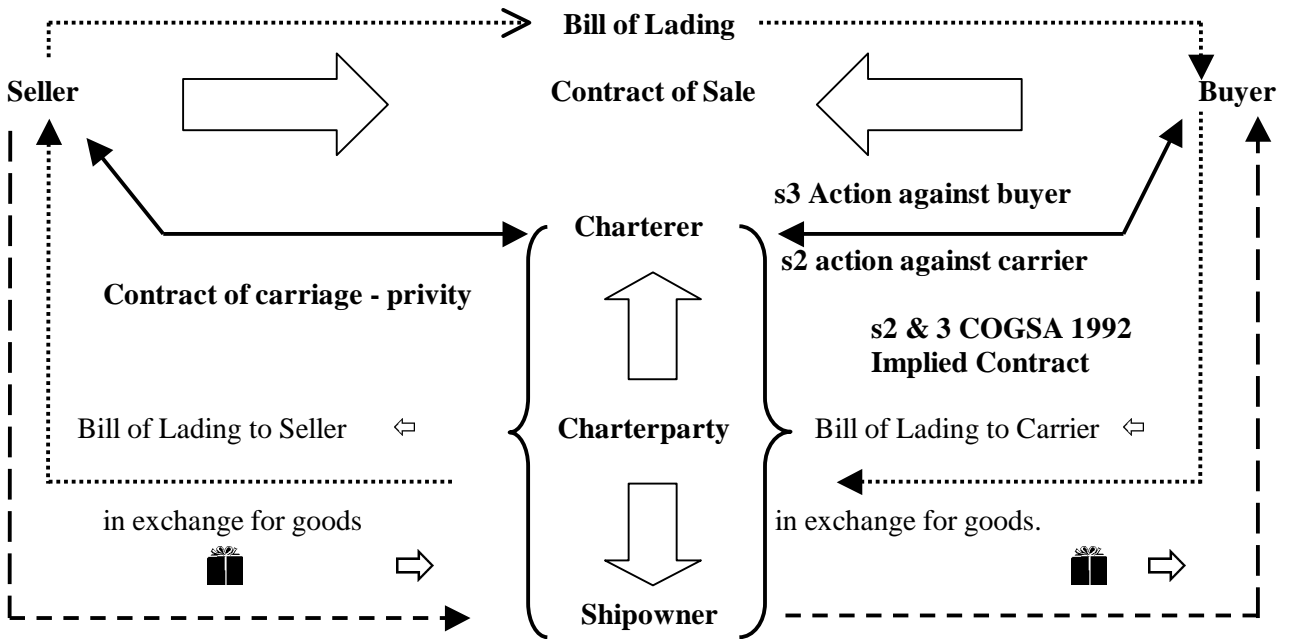
The cif buyer is not privy to the contract of carriage and therefore has a problem at common law in claiming off the carrier for damage to cargo caused during transit.

Tort Action by Buyers not privy to contract of Carriage.

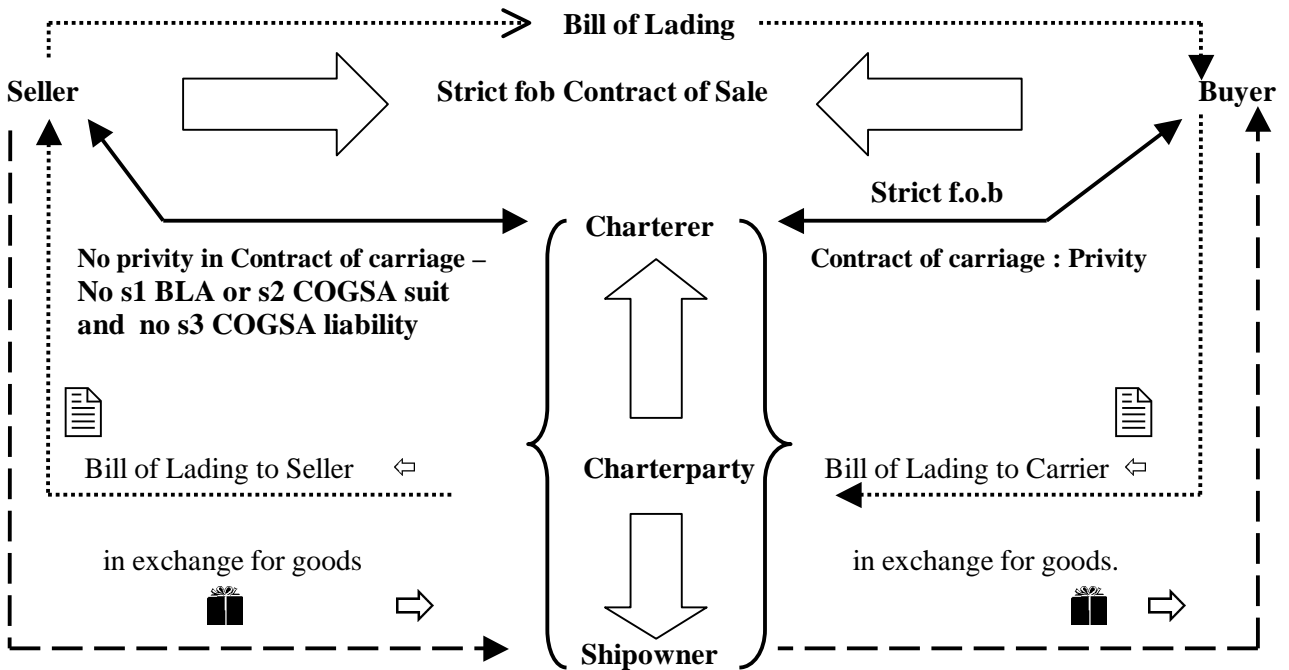


INTERNATIONAL TRADE FLOWCHARTS

s2 COGSA 1992 action.

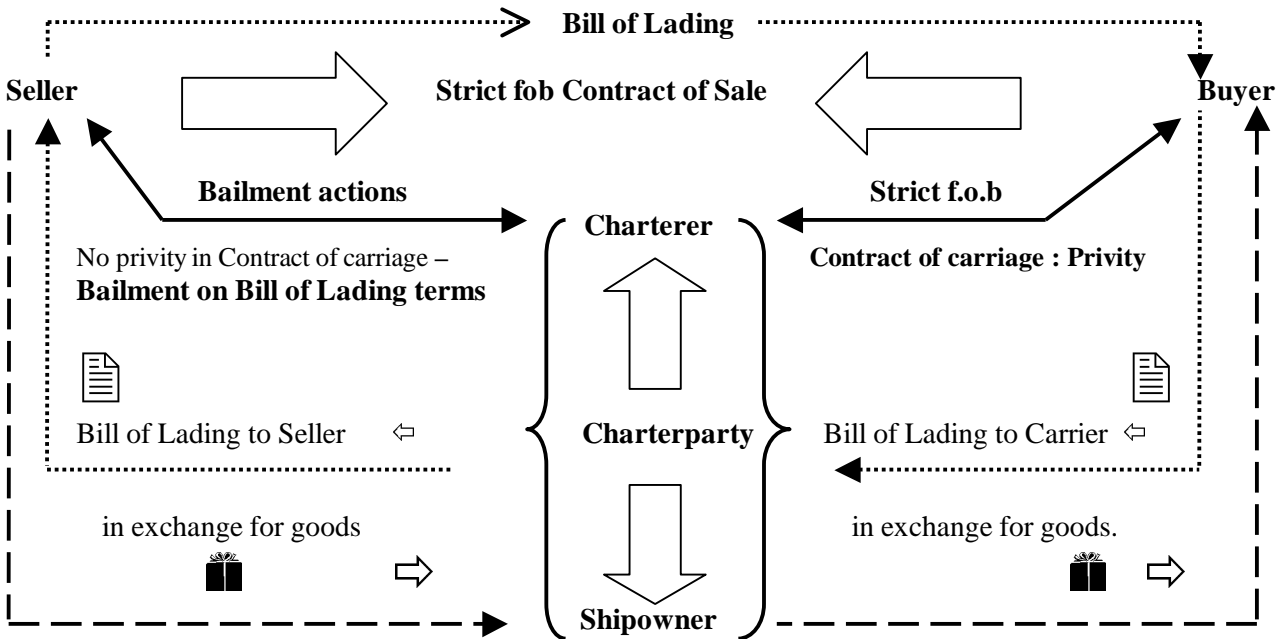


Strict fob sales

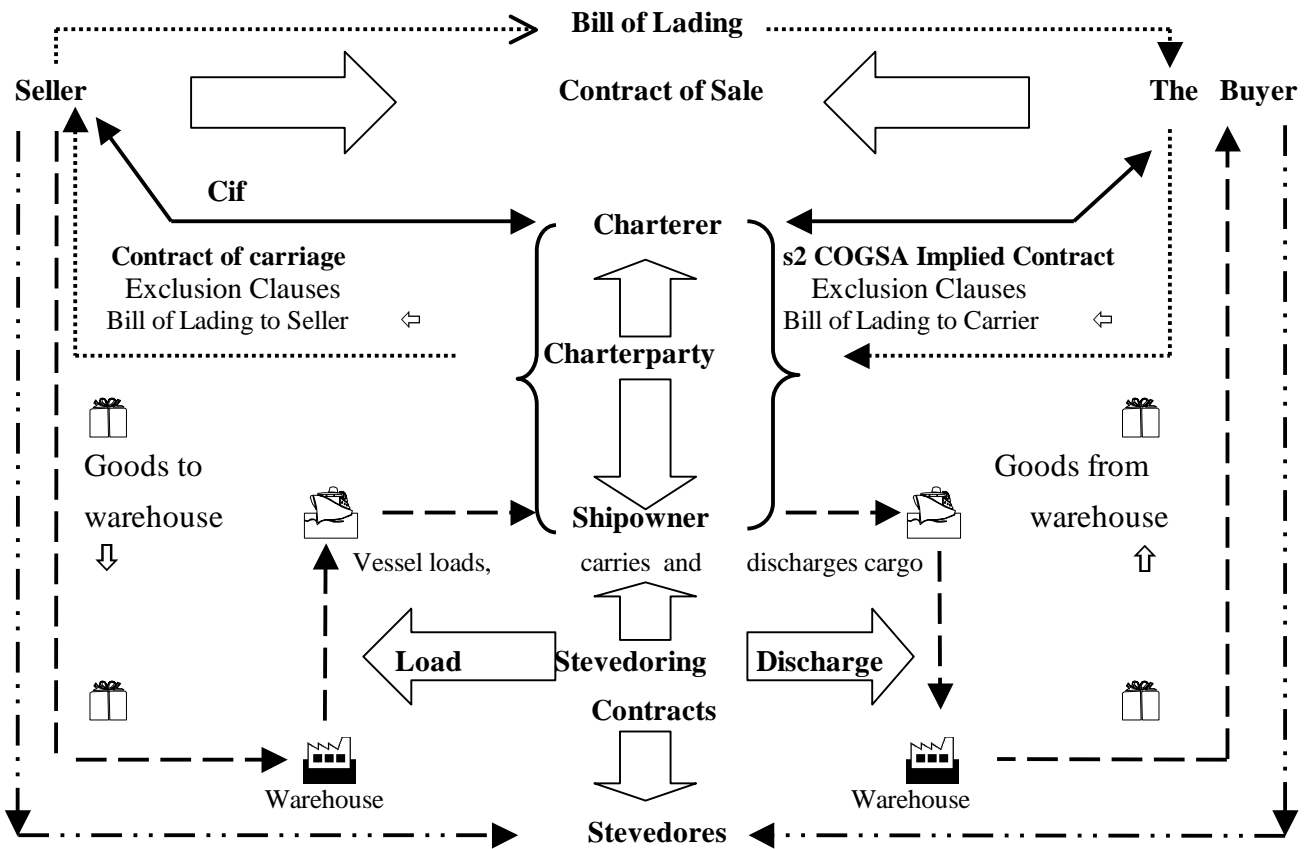


INTERNATIONAL TRADE FLOWCHARTS

Bailment Actions by seller under f.o.b.



THIRD PARTY INTERESTS IN THE CONTRACT OF CARRIAGE



Tort or contract claim against stevedore ?

Tort or contract claim against stevedore ?